

Rondout Partners, LLC

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Relationship Summary

Introduction

Rondout Partners, LLC (“we” or “us”) is registered with the United States Securities and Exchange Commission ([SEC.gov](https://www.sec.gov)) as a broker-dealer, and a member of both the Financial Industry Regulatory Authority ([FINRA.org](https://www.finra.org)) and the Securities Investor Protection Corporation ([SIPC.org](https://www.sipc.org)). We are not a Registered Investment Advisor. Brokerage and investment advisory services and fees differ, and it is important for you to understand these differences. This relationship summary is designed to provide you with information about these services and how we charge for them. Free and simple tools are available to research firms and financial professionals at [Investor.gov/CRS](https://www.investor.gov/CRS), which also provides educational materials about broker-dealers, investment advisers, and investing.

What investment services and advice can you provide me?

- We are not a full-service broker-dealer. We offer a limited number of investment banking services primarily for corporate or institutional customers. We mainly provide capital raising services. As part of our capital raising services, we may facilitate investments by you in issuers for which we serve as private placement agent.
- We will not provide you with personalized advice based on your overall portfolio as to whether you should make or continue to hold a particular investment or as to which types of investments may be better suited for you. We will also not monitor any investments made or held by you.
- We will not render advice regarding financial, legal, accounting, regulatory, tax or other matters. You should consult your own financial, legal, accounting, tax and other appropriate advisors regarding how any investments fit within your overall investment portfolio and financial plan.

Ask us:

- Given my financial situation, should I choose your brokerage service? Why or why not?
- How will you choose investments to recommend to me?
- What is your relevant experience, including your licenses, education and other qualifications? What do these qualifications mean?

What fees will I pay?

- We will not directly charge you a fee in connection with private placements. We will typically be paid a fee by the issuer that has engaged us to help them raise money, where the fee will be an agreed-upon percentage of the total amount of money that we raise for the issuer as part of our engagement with them. We may also be paid a minimum flat fee or a discretionary fee by the issuer in connection with the engagement. This compensation structure gives us an incentive to sell you more of the issuer’s securities and at a higher price.

Ask us:

- Help me understand how these fees and costs might affect my investments. If I give you \$10,000 to invest, how much will go to fees and costs, and how much will be invested for me?

You will pay fees and costs whether you make or lose money on your investments. Fees and costs will reduce any amount of money you make on your investments over time. Please make sure you understand what fees and costs you are paying.

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What are your legal obligations to me when providing recommendations? How else does your firm make money and what conflicts of interest do you have?

- *When we provide you with a recommendation*, we will act in your best interest and not put our interest ahead of yours. At the same time, the way we make money (as noted above) can create some conflicts of interest. All conflicts of interest relate solely to an offering and are disclosed in an Information Memorandum distributed in each offering. You should carefully review the Information Memorandum prior to investing to learn about such fees and potential conflicts. You should understand and ask us about this information because it can affect the recommendations we provide you.
- *Third party payments*. When we are hired to raise money for a company, we are usually paid as a percentage of the number of securities purchased or sold, respectively, in the transaction. Such compensation structure gives us an incentive to sell the securities of the company at a higher price.

Ask us:

- How might your conflicts of interest affect me, and how will you address them?

How do your financial professionals make money?

- The compensation for our financial professionals is usually a combination of a salary and a discretionary bonus. The amount of the bonus is based on individual performance reviews, market comparisons and the performance of our firm. This compensation structure gives our financial professionals an incentive to sell you more securities at a higher price.

Does your firm have a disciplinary history?

- No. A free and simple search tool to research us can be found at [Investor.gov/CRS](https://www.investor.gov/CRS)

Do your financial professionals have a disciplinary history?

- No. A free and simple search tool to research our financial professionals can be found at [Investor.gov/CRS](https://www.investor.gov/CRS)

Ask us:

- As a financial professional, do you have any disciplinary history? For what type of conduct?

Additional Information

For additional information about our services, you should visit www.rondoutgroup.com or brokercheck.finra.org.

Ask us:

- Who is my primary contact person? Are they a representative of an investment adviser or a broker-dealer? Who can I talk to if I have concerns about how this person is treating me?